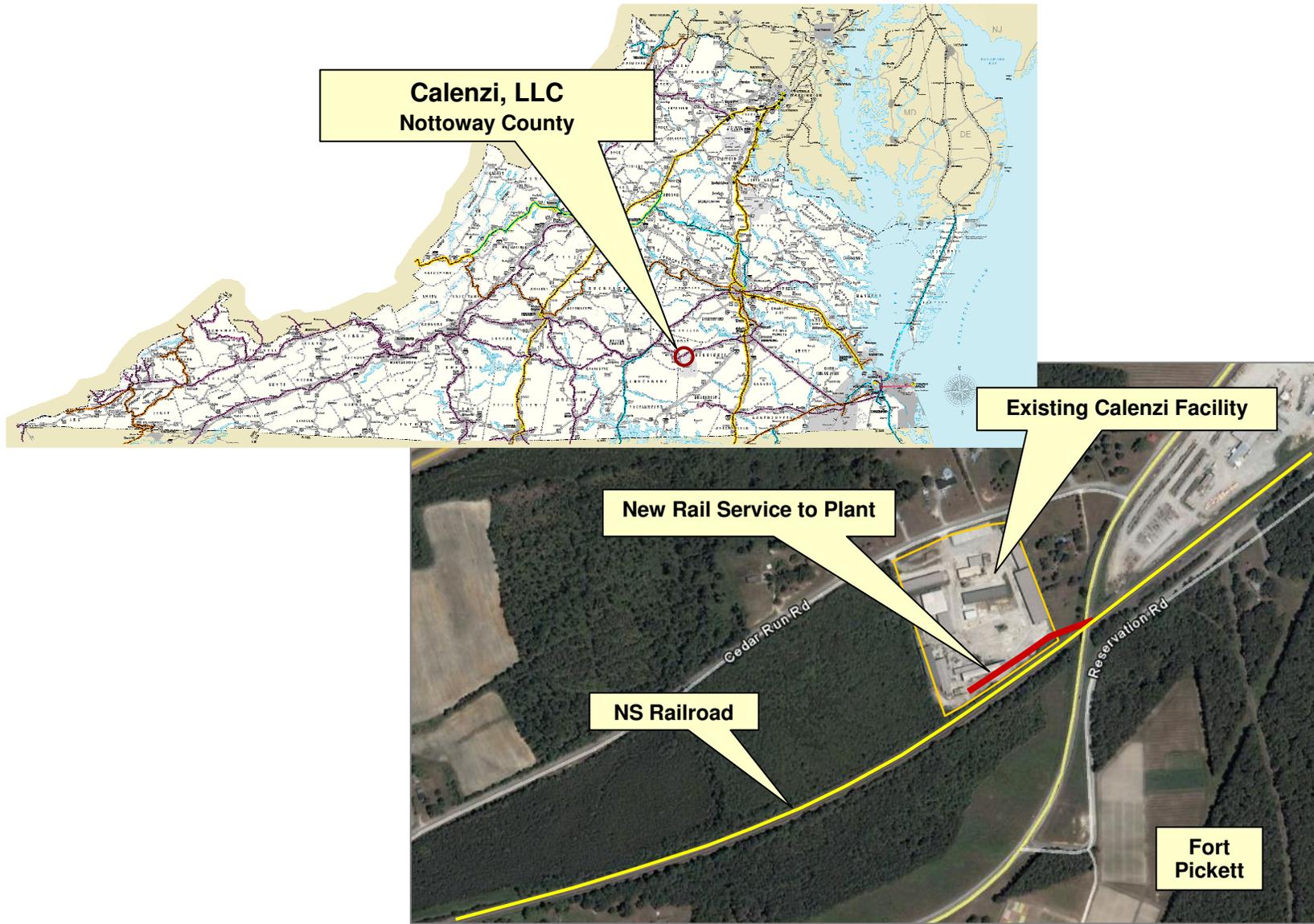


# Rail Industrial Access Program Application Briefing

**Calenzi, LLC**  
**Nottoway County**

**Kevin B. Page**  
**Chief of Rail Transportation**

# Project Location



October 15, 2008

# Project Description

- ❑ Calenzi provides warehousing and processing of semi-precious stone such as marble and granite
- ❑ Construction of approximately 500 feet of track to serve the expansion of the existing Calenzi facility near Blackstone and Fort Pickett in Nottoway County
- ❑ Project cost: \$150,000
- ❑ Project provides a connection to the NS Heartland Corridor

# Project Benefits

- ❑ The Calenzi facility expansion will generate \$3,000,000 in local investment over next 21 months and will create 10 new jobs by July 2010.
- ❑ Rail access will enable approximately 250 railcar shipments per year upon completion
  - Over 875 trucks per year removed from Virginia highways

# Project Scoring

- ❑ Projects are scored based the following criteria:
  - Number of annual carloads
  - Added employment
  - Commonwealth’s portion of track construction per initial capital investment cost
  - Jurisdictional unemployment rate as compared to statewide
  - Project endorsement by the Virginia Economic Development Partnership or Department of Business Assistance to bring or expand industry in Virginia
  - Non-state contributions to track construction
  - Contribution to the long term viability of a rail line
- ❑ This project scored “Fair” at 60 out of 100 points.

# Recommended Project Funding

<b>Applicant</b>	<b>Total Project Cost</b>	<b>Recommended CTB Allocation</b>	<b>Matching Funds from Calenzi, LLC</b>
<b>Calenzi, LLC</b>	<b>\$150,000</b>	<b>\$85,000</b>	<b>\$65,000</b>

The Rail Industrial Access program specifies that no more than \$300,000 of unmatched funds may be allocated to any one project in any fiscal year. Rail Industrial Access funds in excess of \$300,000 are matched dollar-for-dollar by the grantee or from other non-program sources.

DRPT will present this project for action at the November 2008 CTB meeting.

# Contracting Process

- Agreement will include the following framework:
  - Project description
  - Project budget
  - Project schedule
  - Design, engineering and construction criteria
  - Performance
    - Employment – Achieved first 24 months
    - Carloads – Achieved first five years and maintained thereafter for 15 years
    - Recovery for failure to perform
  - Payment and acceptance of project
  - Commonwealth's ownership interest in the work for 15 years
  - SWAM and non-discrimination
  - Assignment/Amendment



[www.drpt.virginia.gov](http://www.drpt.virginia.gov)

804-786-4440